

# Sales Order

Station: **WIBC-FM** Agency: **WINSTON TERRELL GROUP**  
 Contract Name: **PROGRESSIVE THOUGHT MATTERS-01** Address: **1449 NORTH PENNSYLVANIA STREET**  
 City: **INDIANAPOLIS** State: **IN** Zip: **46202**  
 Contract#: **69494** Phone: **(317) 917-1953**  
 Start Date: **11/02/16** End Date: **11/06/16** Buyer:  
 Revenue Type: **LOCAL AGENCY** Type: **Cash** Tax Schedule: **(None)**  
 Advertiser: **PROGRESSIVE THOUGHT MATTERS** Agency Commission %: **15**  
 Address: Billing Cycle: **Standard**  
 City: State: Zip: Salesperson: **1361jgri** Comm %: **8**  
 Product Name: **Lets Talk About** Makegood Policy: **WITHIN CONTRACT DATES**  
 Competitive Code: **PO-POLITICAL ISSUES**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION								RATE	TOTALS		PTY	
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk		D/W	SPOTS		\$
1	11/02/16	11/04/16		6:00 AM	10:00 AM	30			1	1	1			3	D	450.00	3	1,350.00	2
2	11/02/16	11/04/16		10:00 AM	7:00 PM	30			2	2	2			6	D	425.00	6	2,550.00	3
3	11/05/16	11/06/16		6:00 AM	7:00 PM	30						6	6	12	D	255.00	12	3,060.00	3

## Billing Projections: By Month

Nov 16  
 CA 6,960.00  
 ST 6,960.00

☒ Print Spot Prices

MEMO BILL

RETURN INVOICE TO ACCOUNT EXECUTIVE

THANK YOU FOR YOUR BUSINESS!

Notes to Traffic: 11/2/16 Changed competitive code to

Political Issue. CP

TOTAL SPOTS 21

GROSS TOTAL \$ 6,960.00

ADJUSTED SPOTS 21

ADJUSTED TOTAL \$ 6,960.00

APPROVE DECLINE

☐
☐

General Manager

☐
☐

Sales Manager

☐
☐

National Sales Manager

☐
☐

Local Sales Manager

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

*Voting*

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 3)

I represent that the payment for the above described broadcast time has been furnished by:

*Robin Winton And PROGRESSIVE THOUGHT MATTER*

and you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:

☐ a corporation; ☐ a committee; ☐ an association; ☒ or other unincorporated group. *501(c)(4)*

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least \_\_\_\_\_ before the time of the scheduled broadcasts.

**TO BE SIGNED BY ISSUE ADVERTISER**

*1 Nov. 16* *Robin Winton* *317.294.9572*  
Date Signature Contact Phone Number

**TO BE SIGNED BY STATION REPRESENTATIVE**

☐ Accepted ☐ Accepted in Part ☐ Rejected

\_\_\_\_\_  
Signature Printed Name Title

## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

<b>Station and Location:</b>	<b>Date:</b>
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I, Robin E. Winston

do hereby request station time concerning the following issue:

Voting
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Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

<b>Total Charges:</b>
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This broadcast time will be used by: \_\_\_\_\_

**Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"**

☒ Yes

☐ No

## CERTIFICATE OF DISCLOSURE

CANDIDATE PROGRESSIVE THOUGHT MATTERS IN TOTAL  
REPRESENTATIVE (if applicable): Robin E. Winton

METHOD OF DISCLOSURE (check any that apply):

By telephone to \_\_\_\_\_ (person's name) on \_\_\_\_\_ (date).

Mailed to \_\_\_\_\_ (person's name) on \_\_\_\_\_ (date).

By facsimile to \_\_\_\_\_ (person's name) on \_\_\_\_\_ (date).

In person to \_\_\_\_\_ (person's name) on \_\_\_\_\_ (date).

By e-mail to \_\_\_\_\_ (person's name) on \_\_\_\_\_ (date).

ACCOUNT EXECUTIVE (initials) \_\_\_\_\_

RECEIVED BY: Robin E. Winton  
Candidate or Representative

DATE: 1 November 2016

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## BCRA POLITICAL RECORD

This Political Record is required by the Bipartisan Campaign Reform Act of 2002 (BCRA) to be completed every time a request is made to purchase broadcast time that (1) is made by or on behalf of a legally qualified candidate for public office, or (2) communicates a message relating to any political matter of national importance, including a legally qualified candidate, any election to federal office, or a national legislative issue of public importance. Once completed, the Political Record must be placed in the STATION's local public inspection file and must be retained for two years.

This Record is for  
(Check Applicable Box)

☐ a candidate request

☐ an election message request\*

☒ an issue request \*\*

\*An "election message request" is a request made by anyone to broadcast a message that refers either to a legally qualified candidate or to any election to federal office.

\*\*An "Issue request" is a message related to a national legislative issue of public importance or a political matter of national importance.

This Request was  
(Check Applicable Box)

☐ Accepted\*

☐ Rejected

If the request is accepted, attach the sales order showing the rate charged, the date(s) and time(s) the message is aired, and the class of time purchased. For an accepted issue request, also attach the name, address, and phone number of a contact person, and a list of the chief executive officers or members of the executive committee or of the board of

Candidate Named in Message: PROGRESSIVE THOUGHT MATTERS IN TOTAL

Office Being Sought: NONE

Election or Issue Referred to: Voting

Sponsor (or authorized candidate committee): PROGRESSIVE THOUGHT MATTERS

Treasurer of authorized candidate committee: STEVE BIGGS / JEFF BATES

Person Ordering Advertising: ROBBIE WINSTON